

WALK ON THE SAFE SIDE

ELTEN



SALES MANAGER FRANCE (m/f/d)

Millions of people around the world wear ELTEN safety shoes at work. Your trust alone is obligatory for us, to continuously optimize the performance of our shoes in the future, occupational risks with everyone new model and therefore make workplaces more and more safe. To expand our Export Team, we are offering a position for the following full-time position with an open-ended employment contract:

OUR OFFER

- Varied workplace with a diverse and independent range of tasks
- Home office with efficient systems and modern means of communication
- Attractive salary and company car
- Experienced internal sales support
- Extensive talent promotion and development opportunities
- Successfully growing company with tradition and orientation towards the future

YOUR PROFILE

- A completed apprenticeship or a degree in the technical or commercial field
- At least 5 years of professional experience in sales, ideally in relevant areas of Shoe- and/or PPE-Industry distinct
- Sales talent as well as smart and outgoing appearance
- Commitment and high customer orientation
- Communicative and dedicated personality with the ability to set priorities and solve problems
- Confident in the use of common office programs and experience with CRM and sales reporting systems
- Fluent French, a very high level of written and spoken English, ideally knowledge of German and/or Dutch
- Residence in France or a willingness to base your work there
- Willingness to travel extensively within France

YOUR TASKS

- Development and expansion of the sales area France in the safety footwear industry
- Acquisition of new customers and expansion of existing customers
- Establishment and maintenance of customer relationships
- Demand- and customer-oriented quotation preparation as well as quotation follow-up and further negotiations
- Close cooperation with sales management, marketing, product management and internal sales
- Observing and analyzing the international market and competitive situation and deriving and implementing market strategies
- Support in the organization and implementation of trade fairs and customer events
- Independent tour planning and reporting

INTEREST

If you are interested in this new task, please send us your complete application documents with salary expectations and possible starting date by e-mail to our HR team: Bewerbung@elten.com



ELTEN GmbH
Ostwall 7-13
47589 Uedem
www.elten.com